

CONSOLIDATED ANNUAL REPORT

beginning of financial year: 01.01.2024

end of the financial year: 31.12.2024

business name: Advokaadibüroo Sorainen OÜ

register code: 10876331

postal address: Harju maakond, Tallinn, Kesklinna linnaosa,
Rotermanni tn 6

postal code: 10111

telephone: +372 6400900

e-mail address: estonia@sorainen.com

web address: <http://www.sorainen.com>

Table of contents

| | |
|--|-----------|
| Management report | 3 |
| The annual accounts | 31 |
| Consolidated statement of financial position | 31 |
| Consolidated income statement | 32 |
| Consolidated statement of comprehensive income | 33 |
| Consolidated statement of cash flows | 34 |
| Consolidated statement of changes in equity | 35 |
| Notes | 36 |
| Note 1 Accounting policies | 36 |
| Note 2 Cash and cash equivalents | 39 |
| Note 3 Receivables and prepayments | 40 |
| Note 4 Tax prepayments and liabilities | 41 |
| Note 5 Shares of subsidiaries | 41 |
| Note 6 Shares of associate | 42 |
| Note 7 Property, plant and equipment | 43 |
| Note 8 Intangible assets | 44 |
| Note 9 Payables and prepayments | 45 |
| Note 10 Loan commitments | 46 |
| Note 11 Share capital | 46 |
| Note 12 Net sales | 47 |
| Note 13 Other operating income | 47 |
| Note 14 Goods, raw materials and services | 47 |
| Note 15 Miscellaneous operating expenses | 48 |
| Note 16 Operating lease | 48 |
| Note 17 Labor expense | 49 |
| Note 18 Income tax | 49 |
| Note 19 Contingent liabilities and assets | 49 |
| Note 20 Related parties | 49 |
| Note 21 Non consolidated statement of financial position | 51 |
| Note 22 Non consolidated income statement | 52 |
| Note 23 Non consolidated statement of cash flows | 53 |
| Note 24 Non consolidated statement of changes in equity | 54 |
| Signatures | 55 |
| Sworn auditor's report | 56 |

Management Report 2024

SORAINEN



Diverse team, one purpose

We are an international business law firm working as one integrated team towards a single goal: helping clients succeed in business.

15,000+ clients, one approach

With legal skills combined with business knowledge, we are a strong partner for local and international businesses.



Economic Impact of 2024 and Vision for 2025

Last year was clearly one of achievements and growth. While the Estonian economy stagnated in 2022–2023, and our financial performance also fell short of our ambitions, during this time we focused even more on building strong client relationships and improving the quality of our legal services.

In 2024, the effort made in the previous couple of years paid off generously. As spring brought an economic revival, we continued to be truly dedicated to our clients, created value for them, and increased the revenue of the Estonian office by 19% and its profits by 11%.

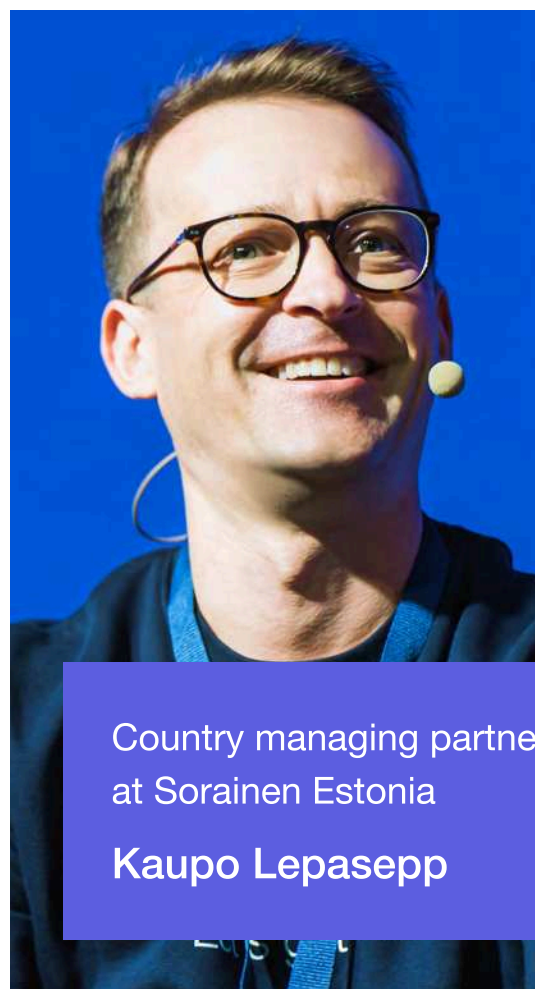
In 2024, the return of economic growth was driven by the successful sales efforts of Estonian entrepreneurs in foreign markets and by an improvement in the sense of security felt by foreign investors.

In 2022 and 2023, Estonian businesses were forced to explore new markets and, by 2024, these efforts had begun to bear fruit. It was also evident that foreign investors had adapted to the new security environment. For a significant number of them, Estonia and the Baltic region were considered sufficiently secure. The anticipation and arrival of a new economic growth cycle undoubtedly attracted investors as well.

The average number of employees in the firm has grown organically since its foundation in 1995, reaching 90 employees in 2024. For several years, we have been among the legal sector's biggest employers and payers of state taxes. In 2024, the firm paid nearly EUR 5 million in social, income and value added tax. Our labour costs reached EUR 6.2 million.

We expect continued growth from both the Estonian economy and Sorainen in 2025, although the overall uncertainty created by the United States' tariffs is causing some unwelcome fluctuations. Nevertheless, we see multiple sectors in Estonia – such as energy, defence, life sciences and healthcare, and technology – where challenges and opportunities require substantial investments. These investments will drive economic activity in turn.

Together with our clients, we are working to make Sorainen's 30th year in operation the most successful one yet for the Baltics, Estonia and the firm itself.

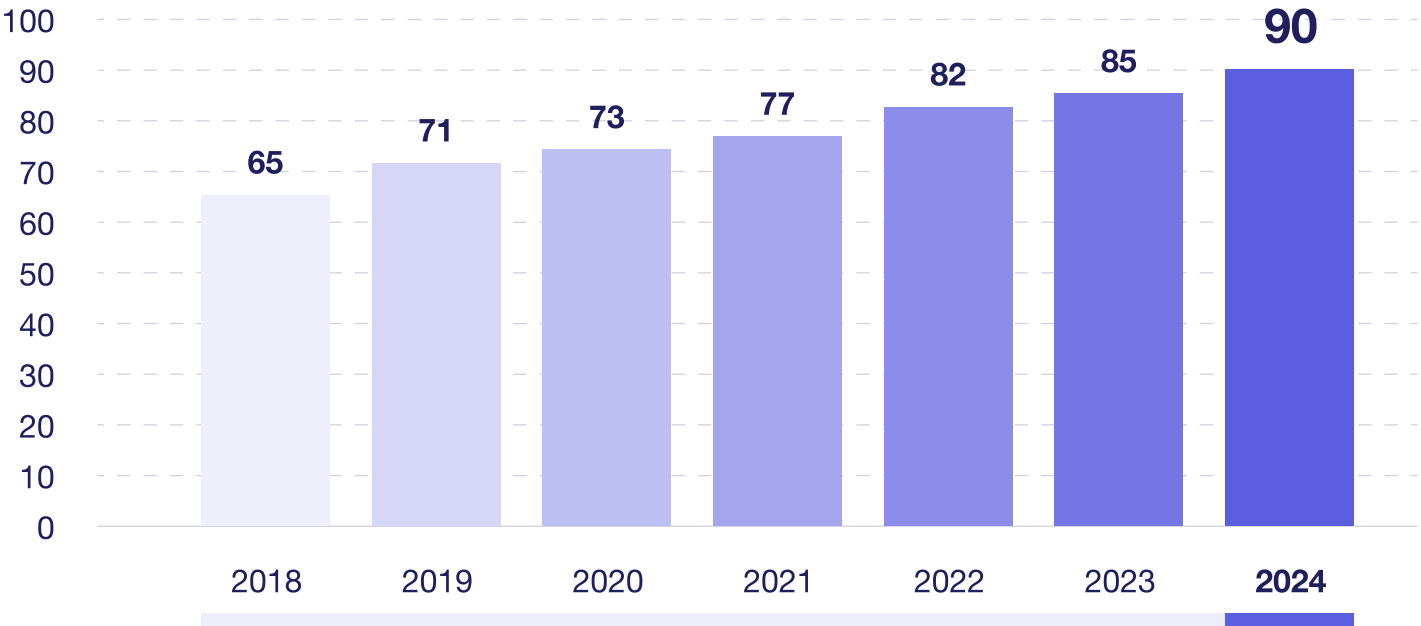


Country managing partner
at Sorainen Estonia

Kaupo Lepasepp

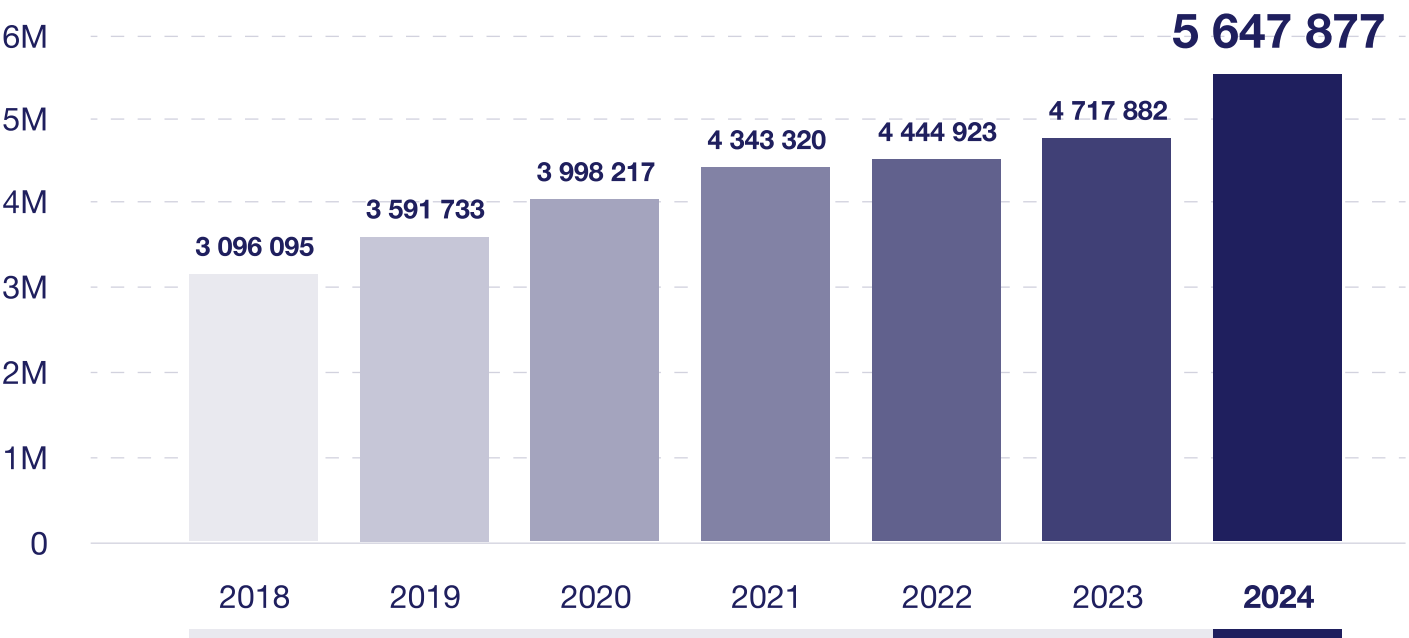
Average number of full-time equivalent employees

(parent company, non-consolidated, excluding executive management)



Personnel expenses

(parent company, non-consolidated, excluding executive management pay, EUR)



Our Clients and Services

We strive to be the leading law firm in the Baltics and beyond, and are recognised for our exceptional client service.

Our advisory work is guided by our **Client Service Manifesto and Service Standard**, which combine best practices and values for high-quality client service. This guarantees that, in addition to offering strategic legal and tax advice tailored to our clients’ business interests, we are able to maintain top-tier client service across all our offices throughout the Baltics.

In the 2024 Kantar Prospera survey of clients of top tier Baltic law firms, Sorainen ranks first in the “Best legal competence” category, as it has done for the past three years. **Sorainen Estonia is placed as the number one law firm in Estonia based on the average of overall rankings.**

Best Legal Competence All Legal Areas

| Rank | Points | All Tier 1 |
|------|--------|------------|
| 1 | 15202 | SORAINEN |

Overall Performance All Tier 1

| Rank | Score | |
|------|-------|----------|
| 1 | 4.75 | SORAINEN |

Source: Prospera Tier 1 Law Firm Review Estonia

In addition to our **Baltic offices**, our **global network of collaborators is at our clients’ service**. We have played a leading advisory role in numerous large-scale international projects that extend far beyond the region. Companies operating globally can trust us to lead their international projects with expert guidance at every stage. We assist businesses expanding beyond our region by connecting them with the right legal advisors wherever they need support.

The proven quality of our lawyers' legal advice is demonstrated by the highest recognitions from international legal directories:

IFLR1000

Legal 500

Chambers Global

Chambers Europe

Global Arbitration Review 100

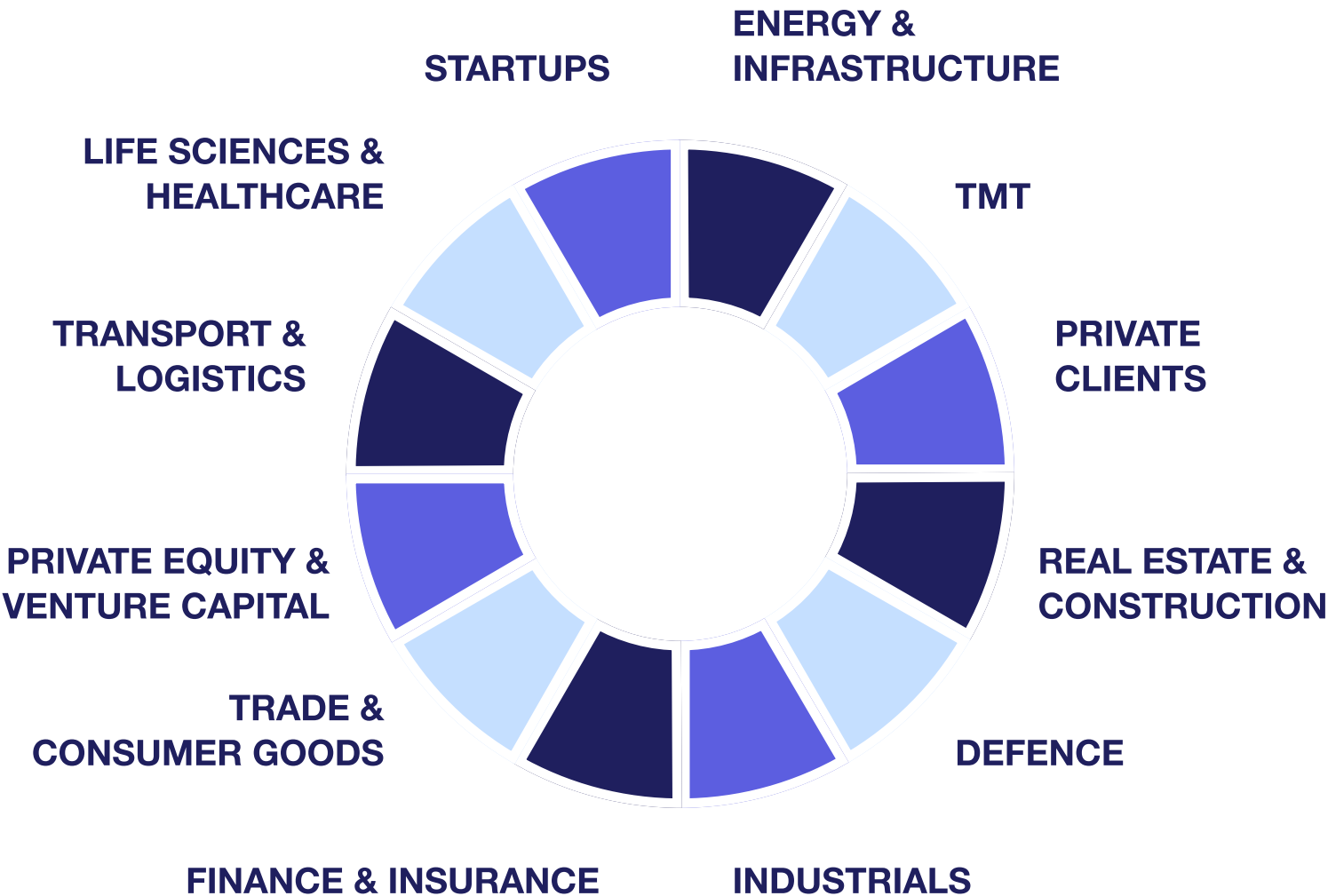
International Tax Review



Maria Pihlak, head of our International Arbitration sub-practice, leading a panel discussion at the international Tallinn Arbitration Day conference

A dedicated expert sector group supports our clients in the defence industry – a team of lawyers specialised in advising business and government institutions operating in the field. We also participate in a consortium led by CR14, funded by the European Defence Fund, which will develop a cybersecurity risk detection system driven by AI and data.

Business-minded legal advice. Our lawyers are specialised in legal fields as well as business sectors, enabling them to develop an in-depth knowledge of the businesses of our clients. In 2024, we put a special focus on developing expertise and services in the energy and infrastructure, life sciences and healthcare, private client, and defence sectors.





The Estonian Ministry of Defence recognised our contribution to the security of our country with a gold-level award. The purpose of the award is to highlight employers who boost our national security by not only exempting reservists from their work duties but also consciously supporting them.



Mario Sõrm, expert in defence procurement, speaking at the business breakfast “Money for Weapons: Funding and Support Opportunities in the Defence Sector”

We support our clients in government relations and legislative contributions. Sorainen lawyers fight for a legal environment that is entrepreneur-friendly and less bureaucratic, and contribute to designing laws. In 2024, we submitted proposals to the government to improve the effectiveness of, among other, the following regulations:

At the request of the Ministry of Climate, we prepared a legal analysis to assess the current legal and practical application of quality criteria for spatial planning and the potential need for modification.

We participated in an extensive project aimed at developing a long term personalised medicine programme for 2024–2034. This was initiated by the Ministry of Social Affairs and carried out by the University of Tartu.

We advised the Estonian Ministry of Climate on the possibility of introducing nuclear energy to Estonia by analysing the necessary legal framework and conducting a human resources study in cooperation with the University of Tartu.

At the request of the Ministry of Climate, we analysed Estonia's administrative procedures and made proposals to streamline the relevant processes, including assisting the government in creating a so-called green corridor to attract foreign investments to the country.



Norman Aas, Albert Linntam, Carri Ginter and Steven Andrekson, experts in dispute resolution and risk management, speaking at the business breakfast “Economic Downturn and Disputes – When Does a Wise Leader Choose Litigation Over Caution?”

Some notable transactions and cases we advised on in 2024:

We advised Sunly, a renewable energy producer, on raising EUR 60 million from existing shareholders and on raising EUR 300 million from Scandinavian and French investors.

We advised the largest energy company in Estonia, state-owned Eesti Energia, on raising EUR 400 million by issuing green hybrid bonds. This became the first green hybrid bond issued in the Baltics to be offered internationally and listed on the London Stock Exchange.

We advised the Estonian startup company Miros on raising EUR 6 million. The investment round was led by the venture capital arm of the European Bank for Reconstruction and Development (EBRD), EBRD Venture Capital and Tera Ventures.

We advised Inter IKEA Group on its acquisition of the IKEA retail business in the Baltics.

We advised the Norwegian non-life insurance company Gjensidige Forsikring on selling its business in the Baltics to Ergo International. The deal value was EUR 80 million.

We advised Straumann Group, a global leader in tooth replacement and orthodontic solutions, on acquiring Med Grupè, a distributor of dental products in the Baltic States.

We conducted a special audit, commissioned by the **Ministry of Finance, of Eesti Energia and its subsidiaries.**

We advised the Ministry of Finance on the development of a domestic bond programme. The demand for such bonds from small investors in Estonia has been estimated at between a few dozen and a few hundred million euros.

Acting as Estonian counsel through the international law firm Clifford Chance, we advised Barclays, Citigroup and Nordea – the joint managers for a EUR-1-billion, ten-year government bond issue by the Republic of Estonia.

We represented a client in a dispute with the European Commission before the General Court of the European Union. The potential contract value was EUR 8.2 million.

We advised Rail Baltic Estonia on preparing the base documents for a significant tender related to an alliance procurement consultancy contract.

We are advising R-S OSA Service (RSO) in developing and constructing a demo plant to pilot the technology of converting waste from oil shale ash into valuable resources.



Kätlin Krisak, head of the Finance and Insurance team in Estonia, sharing advice at the business breakfast “Financing Clean Energy Projects – How to Secure the Necessary Billions?”

Our services align with ESG (environmental, social and governance) principles and standards.

This is affirmed by the gold-level quality label awarded to Sorainen's Estonian office by the Responsible Business Forum, in recognition of our efforts to promote responsible entrepreneurship in Estonia.

- We support our clients in addressing climate change and we make sure we choose cooperation partners who align with our values.
- We have a dedicated ESG team to help clients develop ESG reports and policies.
- We reduce the environmental impact of our office by organising events based on sustainable principles, such as reducing food waste, organising events online when possible, separating our waste, minimising printing, and only giving gifts that are sustainable.
- We incorporated and certified an Environmental Management System under ISO 14001.
- In total, 98% of the office area of our Baltic offices hold top green office certifications, while 70% is powered by renewable energy.
- We publish an annual ESG report for the firm.



Our People and Organisational Culture

SORAINEN

Where your potential meets
our impact

At Sorainen, we believe in harnessing the power of people's potential, entrepreneurial spirit and ambition to drive impact in the Baltics and beyond. Here, you will be able to work on large-scale projects that really matter, as well as innovate and break barriers in the industry, share your knowledge and learn from your peers.

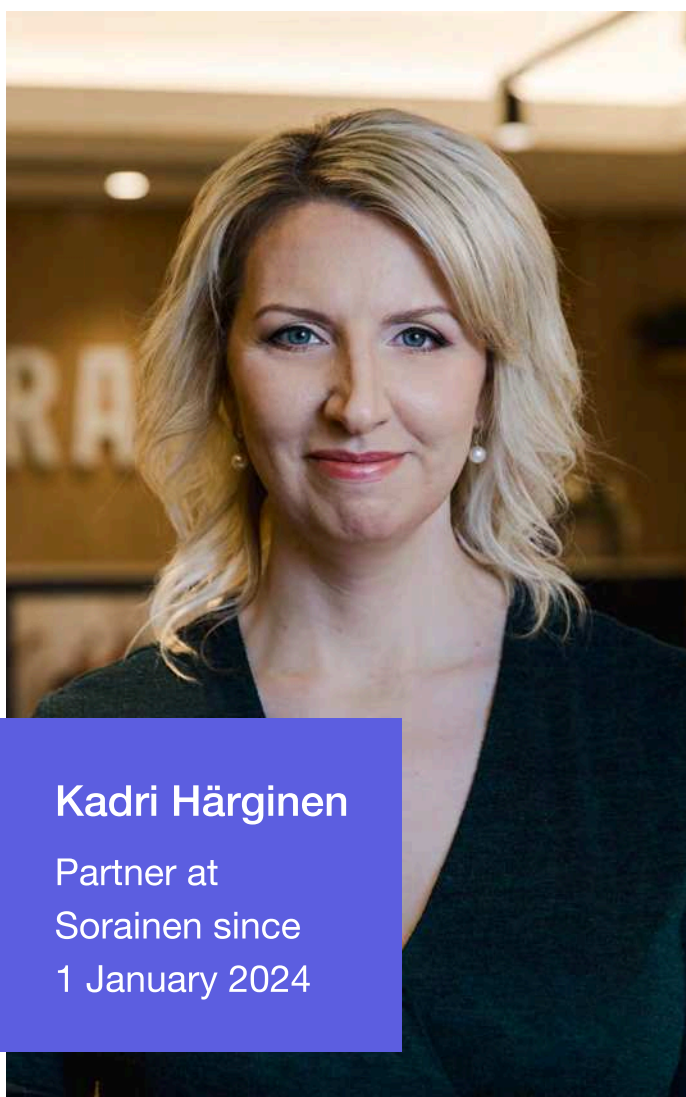


320 Sorainen employees celebrating the anniversary of the Baltic Way at the 2024 summer days in Vilnius

Work to achieve more

If you're looking for a place to grow and make an impact, Sorainen is the right choice.

With diverse practice areas, structured training programmes, a strong market position, and opportunities to work on significant projects, we help all our people take their professional development to the next level.



Kadri Härginen

Partner at
Sorainen since
1 January 2024

At the beginning of 2024, Sorainen promoted Kadri Härginen, head of the firm's public procurement and public projects sub-practice, to partner. In 2023, she celebrated ten years at Sorainen.

A team of public procurement experts led by Kadri has advised both tenderers and contracting authorities on numerous significant and groundbreaking projects. Kadri is the only lawyer in Estonia with a doctorate in public procurement law. She is also a member of the Administrative Law Commission of the Estonian Bar Association and one of the authors of the annotated edition of the Public Procurement Act.

We welcomed seven new senior associates and six associates in 2024.



Liisa Maria Kuuskmaa, Raul Kartsep, Kamilla Alma Vilderson and Gerli Helene Gritsenko celebrating their promotion to senior associates in spring 2024



Liisa Kähr, Vladislav Leiri, Annika Kask, Jürgen Adamson and Stella Victoria Ojala, having freshly passed the bar exam, at the Sorainen Estonia office in the autumn of 2024

The Republic of Estonia recognised our partner Carri Ginter with the Order of Merit of the White Star. “I believe that this recognition is for the entire Faculty of Law at the University of Tartu, where I have worked for 20 years and dealt extensively with European Union law. I also believe that this recognition is for speaking about these topics in a way that the broader public understands as well,” commented Carri.



Partner Carri Ginter receiving the Order of Merit of the White Star of the Republic of Estonia



Our firm remains among the most attractive employers in the legal sector. Law students chose Sorainen as one of the most attractive private-sector employers in the legal field in a survey conducted by the Instar employer branding agency.

Sorainen Student Academy completed its 12th season in the spring of 2024. To ensure the continuous development and support of young talent, we welcomed another 25 students in the autumn.



Sorainen Student Academy is a lecture series designed for law students, where Sorainen lawyers introduce their field of work and discuss interesting cases

After the lecture series ends in spring, students will be able to apply for summer internships at Sorainen. At the end of summer, we offer job opportunities to the most outstanding interns.



In 2024, we selected 21 young students for summer internships, 10 of whom are now working permanently at Sorainen.

We have established **a transparent career and compensation system** that supports fair recognition and remuneration for talented employees. Clear goals and performance evaluations ensure everyone has equal opportunities for promotion and salary growth. Managers hold regular one-on-one meetings to discuss challenges and successes, with an annual development discussion to reflect on the previous period and set goals for the future.

Work with open-minded people. Our firm's culture is built on mutual support, personal efforts, and a strong sense of teamwork across the Baltics. Our flat organisational structure ensures an open and welcoming atmosphere. We embrace new ideas and value each and every person's role in shaping the firm.

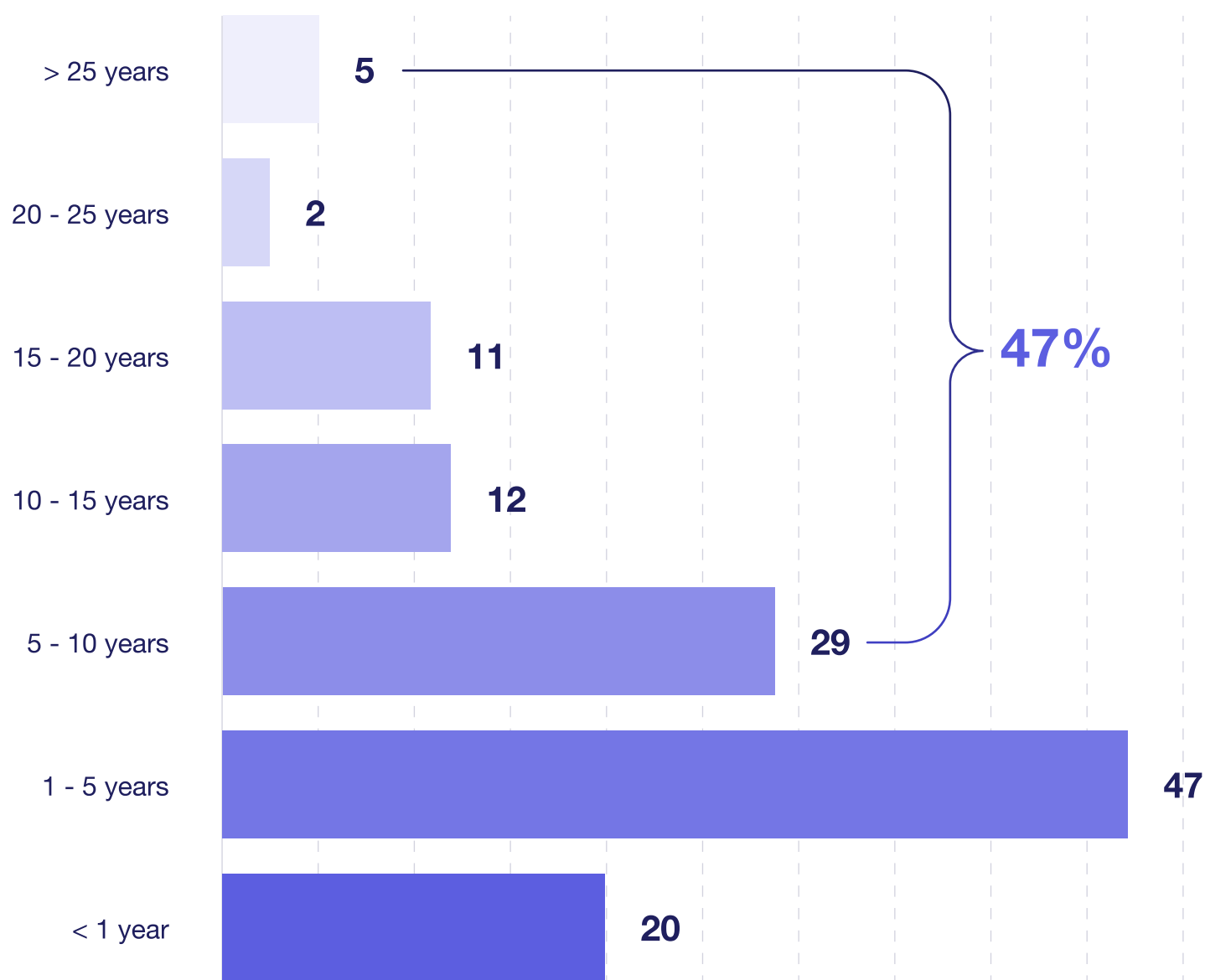
Individual contributions are valuable, but teamwork multiplies their impact, which is why we prioritise collaboration and strive to maintain smooth communication. We strengthen connections between colleagues by organising events that offer the opportunity to get to know one another better.

One of the highlights of 2024 was the Sorainen Summer Days in Vilnius, which brought together a record-breaking 320 Sorainen professionals. The event offered educational workshops and lectures, quality time with regional teams, recognition of top performers, and formal and informal opportunities to celebrate together.

We believe that employees should have a say in work-related matters that affect their daily lives. Alongside our annual satisfaction survey, which gathers feedback on leadership, teamwork, learning opportunities, salaries and bonuses, we hold internal team discussions focusing on the areas requiring attention according to insights from surveys.

Overall employee satisfaction is high and our employee net promoter score (eNPS) has been steadily increasing over the years. This is also reflected in employee loyalty: **47% of team members at Sorainen’s Estonian office have been with us for more than five years.**

Employee distribution by years of service at Sorainen





Margit Piller, our chief financial officer, celebrating her 20th work anniversary with chief accountant Janelly Saarme and accountant Anneli Pruuns



Senior executive assistant to Aku Sorainen, Brita Pae, celebrating her 20th work anniversary

Work in a flexible rhythm. At Sorainen, we focus on working smart and maximising productivity. We will trust you to deliver top-quality results for our clients, including when working from a location that suits you, taking workations, and managing your own schedule. To promote both high performance and flexibility, we also provide additional days off when you need to recharge.



Alongside other perks, our extensive benefits package offers **several opportunities to take additional time off** to recharge after a long project or a period of intense work. Additional leave is also available for bar exam preparation.

We fully support our employees' participation in national defence by continuing to pay their salaries and providing additional leave for two weeks per year for the members of the Defence League, the Women's Voluntary Defence Organisation and reservist training participants. Additionally, we offer extra paid time off for those participating in Defence League basic training. We offer additional paid leave days to members of national defence organisations.

Country managing partner Kaupo Lepasepp receiving a decoration from the Estonian Defence League

Students at Sorainen can work as much as their schedules allow while pursuing their studies. **Students and lecturers in Tartu can also enjoy access to our cosy Tartu HUB.**

We are glad to see more teams embracing **workation** opportunities. Teams travel abroad for a week, spending the days working together and the evenings exploring local sights and enjoying lively dinners.

Work with inventive people. Sorainen is far from stagnant – we are constantly evolving to better support our clients and those in need. All of our people foster an entrepreneurial mindset – we innovate and push boundaries with new ideas, methods and technology.

We annually allocate over EUR 100,000 for Shared Mission and other pro bono initiatives. In 2024, we selected nine defence and national security projects for our pro bono legal and tax advice via the Shared Mission programme, which offers guidance on everything from company formation and operational management to data protection and financing.

We are dedicated supporters of the startup ecosystem. Through our free legal aid series “Legal Clinic for Startups: Start Up Smart”, we provide personalised legal consultations to startups at no cost. We have for years been supporters and partners of the business festival sTARTUp Day and our advisory team, dedicated to the unique needs of startups, is here to support entrepreneurs.



Mirell Prosa, head of the firm's startup team in Estonia, presenting an award on the stage at sTARTUp Day

We have made **regular legal advice available for free to everyone, in both audio and video formats.** You can listen to our podcasts, Sorainen Legal Advice and Sorainen Frequency, on Spotify or watch recordings of our webinars on YouTube.



Country managing partner Kaupo Lepasepp and the prime minister of Estonia, Kristen Michal, on the podcast “Sorainen Frequency”



Partner Allar Jõks giving a presentation at the Democracy Academy

Supporting culture. We have a long-term partnership with the Art Museum of Estonia, the Estonian Artists' Association, the Estonian Composers' Union and the Cultural Partnership Foundation.

We support the next generation of decision-makers through the Democracy Academy project. This leadership training initiative, launched by the President Kaljulaid Foundation, aims to develop leadership skills and civic engagement among students in Years 9–12, while fostering discussions on Estonia's democracy, politics, media and societal affairs.

Our Innovation and Development Activities

Legal technology solutions.

We continue our targeted development and implementation of innovative legal technology solutions to improve the quality, efficiency and transparency of our services.

We have consistently used tools such as Green Meadow Document Drafter, Definitely, Foxit, xLaw, Nuix, Visio, Grammarly and TiqTime, which support us in our daily work, both in drafting documents and in analysis and editing tasks.

To increase the efficiency of our lawyers' work, we continued to automate document forms with Green Meadow Document Drafter, which helps speed up the creation of repetitive documents and ensures greater consistency and quality.

In 2024, we added DeepL Pro to our range of tools – an AI-based translation platform developed on the basis of official EU documents, with translation accuracy and quality meeting the highest standards. DeepL Pro allows you to work securely with client data and confidential information, providing reliable support for multilingual communication and the translation of legal texts.

AiVar – Sorainen's artificial intelligence. Sorainen has taken an important step in the development of this technology by creating its own AI tool, AiVar. Since its launch in the summer of 2024, AiVar has helped to save time, increase work efficiency and ensure high-quality results. The tool supports both lawyers and business services professionals by enabling them to structure and analyse information and by making it easier to find the information they need from in-house databases.

AiVar has been developed to meet Sorainen's needs and is fully integrated into our IT system, ensuring maximum data confidentiality and security. We are constantly working on enhancements to make AiVar even more accurate and useful, supporting our ability to harness knowledge and technology to create greater value.



AiVar – Sorainen's artificial intelligence

Technology strategy. As our vision is to become the clear market leader in our region through technological innovation, in 2024 we developed Sorainen's structured technology strategy for 2024–2028, which covers the entire company.

The strategy is centred around our own generative AI tool, training our lawyers to use AI effectively, and integrating new solutions into our daily legal practice. Our goal is not simply to adopt technology, but to integrate it seamlessly and at a high level in order to transform our work processes in an innovation-driven way.

As a result, Sorainen is a pioneer in the field of AI-driven legal transformation, particularly in the Baltic region.

International recognition for innovation. Sorainen remains among Europe’s most innovative law firms. In The Financial Times Innovative Lawyers Europe 2024 Awards, Sorainen was ranked No. 28 in the list of the top 30 firms significantly impacting the transformation of their clients’ operations, continuing to be the sole representative from the Baltics or Nordics.

Sorainen was recognised for launching and adopting a variety of innovative practices:

- building and launching an in-house generative AI model
- preparing and adopting our first-ever technology strategy
- integrating TIQ Time with our internally developed practice management system
- launching “Startup Smart!” social media reels
- making considerable progress in the field of sustainability

As a firm, Sorainen was also nominated by The Financial Times Innovative Lawyers Europe 2024 for the “Most Innovative Law Firm in Europe (HQ Outside the UK)” award and our counsel Lise-Lotte Lääne was shortlisted for the prestigious “Innovative Lawyers in Deals and Financing” award.



Lise-Lotte Lääne, head of the firm's life sciences and healthcare sector group, presenting at a business breakfast, with partner Allar Jõks moderating the event

Structure and Dividend Policy of the Regional Group

As of 31 December 2024, the Group consists of the parent company and the following entities:

- ASLO Konsultatsioonid OÜ (note 5)
- UAB SLOV SERVICES (note 5)
- SIA SLOR (note 5)
- Crespect Investors Syndicate OÜ (note 5)
- Crespect OÜ (note 6, associate company)

UAB SLOV SERVICES, SIA SLOR, and ASLO Konsultatsioonid OÜ specialise in rental and administration services. Crespect OÜ's main area of activity is developing and marketing cloud-based software for the daily management and operation of mid-sized international law firms.

In 2024, the Group divested its 100% ownership of SLOH OY and, as a result of this transaction, its 100% ownership of IOOO SORAINEN i Partnery, a company providing legal services in Belarus.

The Group has not declared a dividend at a maximum rate from the consolidated profits of the year. The exact dividend amount depends on the Group's results for the year that ended, its liquidity position, and its shareholders' decisions.

Key Financial Indicators of Advokaadibüroo Sorainen OÜ (Parent Company)

Key non-consolidated financial results of the parent company in the current financial year, as compared to the 2023 results

| Title | 2024 | 2023 |
|--|--------------|--------------|
| Sales revenue | 17 897 762 | 15 063 617 |
| <i>Change in sales revenue</i> | <i>18.8%</i> | <i>3.4%</i> |
| Operating profit (EBIT) | 5 893 687 | 5 295 776 |
| <i>Change in operating profit (EBIT)</i> | <i>11.3%</i> | <i>-9.0%</i> |
| Debt ratio | 0.2 | 0.2 |
| Liquidity ratio | 4.9 | 5.6 |

The following formulas have been used in the calculation of financial ratios:

Change in sales revenue: (revenue of 2024–revenue of 2023) / revenue of 2023

Change in operating profit: (net profit of 2024–net profit of 2023) / net profit of 2023

Debt ratio: total liabilities / total assets

Liquidity ratio: total current assets / total current liabilities

Labour cost and number of personnel

| Title | 2024 | 2023 |
|--|-----------|-----------|
| Labour cost (in EUR, excl. fees paid to executive management) | 5 647 877 | 4 717 882 |
| Average number of personnel (in EUR, excl. executive management) | 90 | 85 |

At the time of the preparation of the annual report, the Management Board of the parent company had 16 members.

The Group’s sales revenue increased by 11.1% compared to 2023 (2024: EUR 22,645,657; 2023: EUR 20,374,808). The operating profit of the Group increased by 33.70% (2024: EUR 5,766,807; 2023: EUR 4,311,704).

The business of Group entities is not seasonal. The management believes it has taken all necessary measures to ensure the Group’s sustainability and growth under the current conditions and in the coming years.

In 2025, the Company plans to continue its core activities.

The annual accounts

Consolidated statement of financial position

(In Euros)

| | 31.12.2024 | 31.12.2023 | Note |
|---|-------------------|-------------------|------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 3 768 337 | 4 844 305 | 2 |
| Financial investments | 5 000 | 10 000 | |
| Receivables and prepayments | 7 315 075 | 6 543 379 | 3,4 |
| Total current assets | 11 088 412 | 11 397 684 | |
| Non-current assets | | | |
| Financial investments | 819 361 | 0 | 6 |
| Receivables and prepayments | 81 657 | 94 968 | 3 |
| Property, plant and equipment | 902 591 | 1 235 098 | 7 |
| Intangible assets | 433 164 | 1 247 815 | 8 |
| Total non-current assets | 2 236 773 | 2 577 881 | |
| Total assets | 13 325 185 | 13 975 565 | |
| Liabilities and equity | | | |
| Liabilities | | | |
| Current liabilities | | | |
| Loan liabilities | 0 | 1 298 207 | 10 |
| Payables and prepayments | 2 621 710 | 2 542 815 | 4,9 |
| Total current liabilities | 2 621 710 | 3 841 022 | |
| Non-current liabilities | | | |
| Loan liabilities | 368 419 | 0 | 10 |
| Payables and prepayments | 16 988 | 0 | 9 |
| Provisions | 0 | 556 | |
| Total non-current liabilities | 385 407 | 556 | |
| Total liabilities | 3 007 117 | 3 841 578 | |
| Equity | | | |
| Equity held by shareholders and partners in parent company | | | |
| Issued capital | 25 358 | 25 358 | 11 |
| Statutory reserve capital | 0 | 2 556 | |
| Unrealised exchange rate | 0 | 44 503 | |
| Retained earnings (loss) | 5 229 417 | 6 368 467 | |
| Annual period profit (loss) | 5 063 293 | 3 693 103 | |
| Total equity held by shareholders and partners in parent company | 10 318 068 | 10 133 987 | |
| Total equity | 10 318 068 | 10 133 987 | |
| Total liabilities and equity | 13 325 185 | 13 975 565 | |

Consolidated income statement

(In Euros)

| | 2024 | 2023 | Note |
|--|------------------|------------------|------|
| Revenue | 22 645 657 | 20 374 808 | 12 |
| Other income | 17 662 | 230 106 | 13 |
| Work performed by entity and capitalised | 72 000 | 54 594 | 8 |
| Raw materials and consumables used | -2 010 537 | -1 722 681 | 14 |
| Other operating expense | -5 218 325 | -4 408 564 | 15 |
| Employee expense | -8 815 464 | -9 450 284 | 17 |
| Depreciation and impairment loss (reversal) | -629 881 | -724 618 | 7,8 |
| Other expense | -294 305 | -41 657 | |
| Operating profit (loss) | 5 766 807 | 4 311 704 | |
| Profit (loss) from subsidiaries | -7 979 | 0 | 5 |
| Interest income | 89 242 | 69 699 | |
| Interest expenses | -25 549 | -71 152 | |
| Other financial income and expense | 33 985 | 280 936 | |
| Profit (loss) before tax | 5 856 506 | 4 591 187 | |
| Income tax expense | -793 213 | -898 084 | 18 |
| Annual period profit (loss) | 5 063 293 | 3 693 103 | |
| Profit (loss) from shareholders and partners in parent company | 5 063 293 | 3 693 103 | |

Consolidated statement of comprehensive income

(In Euros)

| | 2024 | 2023 |
|--|------------------|------------------|
| Annual period profit (loss) | 5 063 293 | 3 693 103 |
| Other comprehensive income (expense): | | |
| Effect on unrealised exchange rate changes | 0 | 52 688 |
| Total other comprehensive income (expense) | 0 | 52 688 |
| Annual period comprehensive income (expense) | 5 063 293 | 3 745 791 |
| Comprehensive profit (loss) from shareholders and partners in parent company | 5 063 293 | 3 745 791 |

Consolidated statement of cash flows

(In Euros)

| | 2024 | 2023 | Note |
|--|-------------------|-------------------|------|
| Cash flows from operating activities | | | |
| Operating profit (loss) | 5 766 807 | 4 311 704 | |
| Adjustments | | | |
| Depreciation and impairment loss (reversal) | 629 881 | 724 618 | 7,8 |
| Other adjustments | -3 782 | -90 668 | |
| Total adjustments | 626 099 | 633 950 | |
| Changes in receivables and prepayments related to operating activities | -773 998 | -395 185 | |
| Changes in payables and prepayments related to operating activities | 292 413 | -461 525 | |
| Income tax refund (paid) | -9 678 | 0 | |
| Total cash flows from operating activities | 5 901 643 | 4 088 944 | |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment and intangible assets | -580 929 | -927 943 | 7,8 |
| Other cash receipts from sales of subsidiaries | -423 262 | 0 | |
| Other cash payments to acquire associates | -285 187 | 0 | |
| Other cash payments to acquire other financial investments | 16 988 | 0 | |
| Other cash receipts from sales of other financial investments | 5 000 | 0 | |
| Loans given | -5 100 | -8 500 | |
| Repayments of loans given | 4 850 | 10 455 | |
| Interest received | 73 804 | 57 301 | |
| Total cash flows from investing activities | -1 193 836 | -868 687 | |
| Cash flows from financing activities | | | |
| Loans received | 423 668 | 1 298 207 | |
| Dividends paid | -4 674 750 | -4 535 780 | 20 |
| Income tax refund (paid) | -837 179 | -852 030 | |
| Other cash inflows from financing activities | 100 | 0 | |
| Other cash outflows from financing activities | -695 614 | 0 | |
| Total cash flows from financing activities | -5 783 775 | -4 089 603 | |
| Total cash flows | -1 075 968 | -869 346 | |
| Cash and cash equivalents at beginning of period | 4 844 305 | 5 713 651 | 2 |
| Change in cash and cash equivalents | -1 075 968 | -869 346 | |
| Cash and cash equivalents at end of period | 3 768 337 | 4 844 305 | 2 |

Consolidated statement of changes in equity

(In Euros)

| | | | | | Total |
|-----------------------------|--|---------------------------|--------------------------|--------------------------|------------|
| | Equity held by shareholders and partners in parent company | | | | |
| | Issued capital | Statutory reserve capital | Unrealised exchange rate | Retained earnings (loss) | |
| 31.12.2022 | 25 358 | 2 556 | -43 946 | 11 458 612 | 11 442 580 |
| Annual period profit (loss) | 0 | 0 | 52 688 | 3 693 103 | 3 745 791 |
| Declared dividends | 0 | 0 | 0 | -4 720 000 | -4 720 000 |
| Other changes in equity | 0 | 0 | 35 761 | -370 145 | -334 384 |
| 31.12.2023 | 25 358 | 2 556 | 44 503 | 10 061 570 | 10 133 987 |
| Annual period profit (loss) | 0 | 0 | 0 | 5 063 293 | 5 063 293 |
| Declared dividends | 0 | 0 | 0 | -4 700 000 | -4 700 000 |
| Changes in reserves | | -2 556 | | 2 556 | 0 |
| Other changes in equity | 0 | 0 | -44 503 | -134 709 | -179 212 |
| 31.12.2024 | 25 358 | 0 | 0 | 10 292 710 | 10 318 068 |

Notes

Note 1 Accounting policies

General information

The financial statements have been prepared under Estonian financial reporting standards. Estonian financial reporting standard is internationally accepted accounting and reporting principles-based accounting, whose basic requirements are established by the Estonian Accounting Act and supplemented by the guidelines issued by the Accounting Standards Board.

The financial statements have been prepared under the historical cost convention, except for the cases which are described in the accounting policies below.

The financial statements are prepared in euros.

The consolidated annual report for the year 2024 includes the financial figures of the parent company and its subsidiaries ASLO Konsultatsioonid OÜ, UAB SLOV Services, SIA SLOR, and Crespect Investors Syndicate OÜ, as well as the associate company Crespect OÜ. Crespect OÜ was included in the line-by-line consolidation as a subsidiary until 31 March 2024. During the reporting period, the ownership in the subsidiary SLOH OY was divested, including the stake in the company IOOO SORAINEN i Partnery, whose results were included in the line-by-line consolidation until 30 November 2024.

Further details on the ownership percentages and business activities of the subsidiaries and associate companies are provided in the management report and the notes to the financial statements.

Preparation of consolidated statements

The consolidated financial statements address the parent company and subsidiaries as a single economic entity. Financial indicators of parent companies and subsidiaries (items in the balance sheet, income statement and cash flow statements, as well as financial indicators published in notes and other sections of the report) are aggregated on a line-by-line basis (revenues and expenses of the subsidiary arising before the acquisition date and cash flows are not included in the consolidated income statement and cash flow statement). All intra-group receivables and liabilities, transactions between group entities and unrealized gains and losses are eliminated. If necessary, accounting policies of subsidiaries are adjusted so that they comply with the Group's accounting policies.

The Group entities use the currency of their economic environment as their functional currency, which is the euro. The presentation currency of the consolidated annual financial statements is the euro. All figures in the primary statements and notes are presented in euros. Until the disposal of the entity, the Belarusian ruble (BYN) was also used as a functional currency within the Group.

Assets and liabilities of subsidiaries located in foreign countries are converted into euros on the basis of exchange rates in force at the end of the reporting period. Income and expenses are converted to euros at exchange rates valid at the transaction date or, if the exchange rate between the euro and the currency has been stable, at an average exchange rate for the reporting period.

Exchange rate differences used in the revaluation by using exchange rates of different dates are recognized in the income statement line item "Unrealised exchange rate differences" and unrealised exchange rate differences arising in revaluation of indicators of subsidiaries are included in the parent company's consolidated equity report under "Unrealised exchange rate differences".

Financial assets

Financial assets include cash, a contractual right to receive cash or other financial assets (e.g. accounts receivable) from the counterparty, equity instruments of other undertakings and contractual right to exchange financial assets with a counterparty under potentially favourable conditions.

Financial assets are initially recognized at cost, being the fair value of the payment made or received for the financial asset. The initial acquisition cost includes all transaction costs that are directly related to the financial asset.

When the adjusted historical cost method is used, the financial asset is recognized in the balance sheet in its initial acquisition cost discounted with an internal rate of interest less repayments of the principal and possible impairment caused from loss of value or unlikelihood of collection.

A financial asset is derecognized if the company loses the right to receive cash flows arising from the given financial asset or transfers to a third party cash flows arising from this financial asset and most risks and benefits related to this financial asset.

Cash and cash equivalents

The balance sheet item "Cash" includes bank accounts and short term deposits.

Cash flows from operating activities are prepared by using the indirect method. Cash flows from investing and financing activities are recorded as gross receipts and disbursements of the reporting period.

Foreign currency transactions and assets and liabilities denominated in a foreign currency

Foreign currencies are all currencies other than the functional currency of the euro. Foreign currency transactions are recorded at the official currency exchange rates quoted by the European Central Bank on the transaction day*. Monetary assets and liabilities denominated in a foreign currency (cash receivables and loans) are revalued to the functional currency at the balance sheet date by using exchange rates of the European Central Bank valid in the balance sheet date.

Non-monetary assets and liabilities denominated in foreign currencies (such advances, property, plant and equipment and intangible assets) are not revalued at the balance sheet date but are recognized on the basis of the exchange rate valid on the transaction date. Exchange gains and losses are recognized in the income statement.

Financial investments

Equity and debt instruments that are intended for realization during the next reporting period are recognized in the balance sheet under "Current financial investments ". Long-term shares and other securities are recorded as fixed assets in the balance sheet under "Non-current financial investments."

Shares of subsidiaries and associates

A subsidiary is an entity that is controlled by the parent company. Control is presumed when the parent company holds more than 50% of the voting rights in the subsidiary or is otherwise able to govern the operating and financial policies of the subsidiary. The subsidiary's operations are included in the Group's consolidated financial statements from the date control is obtained until the date it is relinquished.

In the parent company's separate financial statements, which are presented in the notes to the consolidated annual report, investments in subsidiaries are accounted for at acquisition cost. Investments in subsidiaries under joint control are recognized at the carrying amount of net assets (i.e., as the acquired assets and liabilities were recorded in the acquired company's balance sheet). Any difference between the acquisition cost of the ownership interest and the carrying amount of the acquired net assets is recognized as an increase or decrease in the equity of the acquiring company.

Revenues and expenses of disposed subsidiaries are included in the consolidated income statement up to the date of disposal. The difference between the sale price and the carrying amount of the subsidiary's net assets (including goodwill) in the Group's balance sheet as at the date of sale is recognized as a gain or loss on the disposal of the subsidiary. If a partial disposal of a subsidiary results in the loss of control by the Group but a holding is retained, consolidation of the entity ceases from the date of disposal and the remaining interest is accounted for either as an associate or as a financial investment.

An associate is a company over which the investor has significant influence. Significant influence is presumed when the investor, either directly or through its subsidiaries, holds more than 20% of the voting rights in the associate, except in cases where it can be clearly demonstrated that such voting rights do not confer significant influence. Conversely, in exceptional cases, significant influence may exist even with an ownership interest of less than 20%.

Investments in associates are accounted for using the acquisition cost method. An investment in an associate is initially recognized at cost, which is the fair value of the consideration paid and any directly attributable acquisition costs (except in the case of transactions between entities under common control, where the cost is the carrying amount of the acquired net assets).

Receivables and prepayments

Current and non-current trade receivables are carried at amortized cost, i.e. at their present value less doubtful receivables.

In case of trade receivables whose collection is partly or fully doubtful, the impairment is recognized in the income statement under "Other operating expenses". Trade receivables whose collection is not feasible or economically justified are considered uncollectible and written off.

Loans granted and other current receivables are recorded at amortized cost.

Plant, property and equipment and intangible assets

Tangible fixed assets are assets that the Group uses for providing services or for administrative purposes for more than one year with the value of at least 1,000 euros. Tangible fixed assets are recorded at cost, which includes the purchase price and other directly attributable costs.

The linear depreciation method is used for calculating depreciation. The depreciation rate is assigned for object of the tangible fixed asset or to its each identifiable component separately depending on the useful life as follows:

- equipment 20% - 35% per annum;
- furniture and fixtures 10% - 25% per annum.

Improvements to tangible fixed assets are capitalized if they meet the definition of tangible fixed assets and the asset recognition criteria, including the participation of their expenses in generating future economic benefits. Maintenance and repairs are expensed when incurred.

Intangible fixed assets are intangible assets that the Group intends to use for a longer period than one year, and which are controlled by the Group, whose cost can be reliably estimated and that will generate probable future economic benefits for the Group. Tangible fixed assets are recorded at cost, which includes the purchase price and other directly attributable costs. Intangible fixed assets are depreciated on the linear method. Annual depreciation rates of patents, licenses and trademarks are between 17 and 35%.

Financial liabilities

Financial liabilities include contractual obligations to pay the other party cash or other financial assets or to exchange financial assets with another party under conditions that are potentially unfavorable.

Financial assets are initially recognized at cost, being the fair value of the receivable or payable for the financial asset. The initial acquisition cost includes all transaction costs that are directly related to the financial asset.

Depending on the type of financial assets, financial liabilities are further accounted either at fair value, cost or amortized cost.

The difference received in discounting the long-term liability between the nominal value and current value is recognized when accounting the long-term liability as interest income. In subsequent recognition, interest expense is debited and the balance of long-term liability is credited, i.e. the balance of the long-term liability grows to its nominal value by the end of the payment period.

Long-term liabilities are liabilities recognized in the balance sheet that mature later than one year after the balance sheet date. All other liabilities are classified as current liabilities.

A financial liability is derecognised when it is discharged, cancelled or expired.

Provisions and contingent liabilities

Provisions are recognized in the balance sheet as liabilities incurred in the reporting period or in previous periods, which have a legal or contractual basis, which requires a future outflow of resources and whose cost can be reliably determined, but whose final cost or payment date is not certain. Provisions are determined based on management estimates, experience and when necessary, by independent experts.

A provision which is likely to be realized later than in 12 months is recognized in the balance sheet at its discounted value, ie in the present value of the outflows related to the provision, unless the effect of discounting is immaterial. Present value is calculated using the discount rate for similar liabilities with respect to the prevailing market interest rate.

Increase in the discounted value of long-term provisions in connection with the arrival of the realization date is recognized in the income statement as interest income.

Promises, guarantees and other commitments that in certain circumstances may become liabilities are disclosed as contingent liabilities in the notes to financial statements.

Revenue recognition

Revenue is recognized on an accrual basis or in fair value of the receivable, i.e. in amounts receivable for services rendered less rebates. Revenue from the sale of service is recognized during the period if the receipt of the revenue for the provision of the service is likely and the revenue and expenses related to the provision of services can be reliably measured.

Interest revenue is recognized on an accrual basis and dividend revenue is recognized when the entitlement to dividends occurs.

Taxation

The consolidated income statement includes the corporate income tax expense and deferred income tax expense or income calculated on the profits of subsidiaries located in Latvia and Lithuania, and previously in Finland, the income tax expense on dividends from companies registered in Estonia, and the income tax expense of the company formerly located in Belarus.

According to the Estonian Income Tax Act, legal entities are not liable to pay income tax from the profit earned in the reporting period. Income tax is paid on fringe benefits, gifts, donations, costs of entertaining guests, dividends and payments not related to business. Therefore, Estonia does not differ between the tax base and carrying amount of assets that would incur deferred income tax.

Income tax assets and liabilities and income tax expenses and income are classified as current (payable) income tax and deferred income tax. Current tax liabilities are recognized as current assets or liabilities and deferred income tax liabilities are recognized as non-current assets or liabilities.

Deferred tax assets and liabilities are calculated at the balance sheet date as a difference between the tax bases of assets and liabilities and temporary differences in the book value. Deferred tax is calculated on current or expected tax rates, which are applicable in the periods when the temporary differences and tax losses are realized. Deferred tax assets and liabilities are offset only within a group company. Deferred tax assets is recognized in the balance sheet only if a deferred tax liability of a similar amount with the deferred tax asset is likely to incur in the foreseeable future that can be offset.

From 2019 until the end of 2024, a reduced tax rate of 14/86 (compared to the standard rate of 20/80) applied in Estonia to regularly distributed dividends. The lower tax rate was applied to dividend payments up to the average amount of dividends distributed during the previous three financial years that had been taxed at the 20/80 rate. If a company paid dividends taxed at the 14/86 rate to an individual, the company was additionally required to withhold personal income tax of up to 7%, depending on the recipient's residency. As of 1 January 2025, dividends will be subject only to the income tax rate of 22/78.

Related parties

The Group considers as related parties:

- owners of Law Firm SORAINEN OÜ;
- executive management;
- the abovementioned persons and undertakings under their control or significant influence;
- associate companies.

Events after reporting date

The recognition of events occurring after the reporting date but before the approval of the annual report depends on whether the event is an adjusting or a non-adjusting event.

An adjusting event after the reporting date is an event that provides evidence of conditions that existed at the reporting date. The impact of such an event is reflected in the balance sheet and income statement of the reporting year.

A non-adjusting event after the reporting date is an event that is indicative of conditions that arose after the reporting date. The impact of such an event is not reflected in the balance sheet and income statement of the reporting year. If the effect is material, it is disclosed in the notes.

Note 2 Cash and cash equivalents

(In Euros)

| | 31.12.2024 | 31.12.2023 |
|--|------------------|------------------|
| Settlement accounts | 3 168 337 | 3 444 305 |
| Term deposits | 600 000 | 1 400 000 |
| Total cash and cash equivalents | 3 768 337 | 4 844 305 |

Note 3 Receivables and prepayments

(In Euros)

| | 31.12.2024 | Allocation by remaining maturity | | | Note |
|--|------------------|----------------------------------|-------------|---------------|------|
| | | Within 12 months | 1 - 5 years | Over 5 years | |
| Accounts receivable | 6 154 096 | 6 154 096 | | | |
| Accounts receivables | 6 555 222 | 6 555 222 | 0 | 0 | |
| Allowance for doubtful receivables | -401 126 | -401 126 | 0 | 0 | |
| Tax prepayments and receivables | 12 983 | 12 983 | 0 | 0 | 4 |
| Loan receivables | 86 607 | 86 607 | 0 | 0 | |
| Other receivables | 291 253 | 291 253 | | | |
| Interest receivables | 23 640 | 23 640 | 0 | 0 | |
| Accrued income | 267 613 | 267 613 | 0 | 0 | |
| Prepayments | 848 300 | 766 643 | | 81 657 | |
| Deferred expenses | 663 414 | 663 414 | 0 | 0 | |
| Other paid prepayments | 184 886 | 103 229 | 0 | 81 657 | |
| Total receivables and prepayments | 7 396 732 | 7 315 075 | | 81 657 | |

| | 31.12.2023 | Allocation by remaining maturity | | | Note |
|--|------------------|----------------------------------|---------------|---------------|------|
| | | Within 12 months | 1 - 5 years | Over 5 years | |
| Accounts receivable | 5 377 007 | 5 377 007 | 0 | 0 | |
| Accounts receivables | 5 675 172 | 5 675 172 | 0 | 0 | |
| Allowance for doubtful receivables | -298 165 | -298 165 | 0 | 0 | |
| Tax prepayments and receivables | 168 231 | 168 231 | 0 | 0 | 4 |
| Loan receivables | 5 150 | 5 150 | 0 | 0 | |
| Other receivables | 182 556 | 182 556 | 0 | 0 | |
| Interest receivables | 13 197 | 13 197 | 0 | 0 | |
| Accrued income | 169 359 | 169 359 | 0 | 0 | |
| Prepayments | 876 977 | 782 009 | 13 311 | 81 657 | |
| Deferred expenses | 579 455 | 579 455 | 0 | 0 | |
| Other paid prepayments | 297 522 | 202 554 | 13 311 | 81 657 | |
| Other short-term receivables | 28 426 | 28 426 | 0 | 0 | |
| Total receivables and prepayments | 6 638 347 | 6 543 379 | 13 311 | 81 657 | |

Note 4 Tax prepayments and liabilities

(In Euros)

| | 31.12.2024 | | 31.12.2023 | |
|--|-----------------|-----------------|-----------------|-----------------|
| | Tax prepayments | Tax liabilities | Tax prepayments | Tax liabilities |
| Corporate income tax | 0 | 101 474 | 19 433 | 11 158 |
| Value added tax | 19 | 345 912 | 16 636 | 247 668 |
| Personal income tax | 0 | 143 717 | 0 | 81 757 |
| Fringe benefit income tax | 0 | 32 430 | 9 616 | 9 033 |
| Social tax | 0 | 253 257 | 0 | 130 779 |
| Contributions to mandatory funded pension | 0 | 12 875 | 0 | 5 851 |
| Unemployment insurance tax | 0 | 16 191 | 0 | 7 128 |
| Other tax prepayments and liabilities | 26 | 0 | 3 | 727 |
| Prepayment account balance | 12 938 | | 122 543 | |
| Total tax prepayments and liabilities | 12 983 | 905 856 | 168 231 | 494 101 |

Note 5 Shares of subsidiaries

(In Euros)

| Shares of subsidiaries, general information | | | | | |
|---|---------------------------------|--------------------------|--|------------------------|------------|
| Subsidiary's registry code | Name of subsidiary | Country of incorporation | Principal activity | Ownership interest (%) | |
| | | | | 31.12.2023 | 31.12.2024 |
| 10916533 | ASLO Konsultatsioonid OÜ | Estonia | Administrative services | 100 | 100 |
| 40003355893 | SLOR SIA | Latvia | Administrative services | 100 | 100 |
| 111658118 | UAB SLOV Services | Lithuania | Administrative services | 100 | 100 |
| 16633670 | Crespect Investors Syndicate OÜ | Estonia | Other business support activities not elsewhere classified | 100 | 100 |
| 16557621 | Crespect OÜ | Estonia | Data processing, web hosting | 100 | 30.55 |
| 1870614-0 | SLOH OY | Finland | Administrative services | 100 | 0 |
| 190961147 | IOOO SORAINEN i Partnery | Belarus | Legal services | 100 | 0 |

| Disposed ownership interests | | | |
|------------------------------|-------------------------------|--|---|
| Name of subsidiary | Disposed ownership interest % | Disposed ownership interest at selling price | Sales profit (-loss) on disposed ownership interest |
| SLOH OY | 100 | 1 | -7 979 |

Note 6 Shares of associate
(In Euros)

| Shares of associates, general information | | | | | |
|---|-------------------|--------------------------|------------------------------|------------------------|------------|
| Associate's registry code | Name of associate | Country of incorporation | Principal activity | Ownership interest (%) | |
| | | | | 31.12.2023 | 31.12.2024 |
| 16557621 | Crespect OÜ | Estonia | Data processing, web hosting | 100 | 30.55 |

| Shares of associates, detaild information | | | |
|---|------------|---------------|------------|
| Name of associate | 31.12.2023 | Other changes | 31.12.2024 |
| Crespect OÜ | 0 | 819 361 | 819 361 |
| Total shares of associates, at end of previous period | 0 | 819 361 | 819 361 |

Note 7 Property, plant and equipment

(In Euros)

| | | | | | | Total |
|---|----------------|--------------------------------|-------------------------------|-------------------------|-------------------------------------|------------------|
| | Transportation | Computers and computer systems | Other machinery and equipment | Machinery and equipment | Other property, plant and equipment | |
| 31.12.2022 | | | | | | |
| Carried at cost | 87 163 | 1 299 075 | 814 237 | 2 200 475 | 1 471 586 | 3 672 061 |
| Accumulated depreciation | -15 830 | -971 357 | -314 809 | -1 301 996 | -850 362 | -2 152 358 |
| Residual cost | 71 333 | 327 718 | 499 428 | 898 479 | 621 224 | 1 519 703 |
| | | | | | | |
| Acquisitions and additions | 0 | 102 489 | 69 468 | 171 957 | 1 567 | 173 524 |
| Depreciation | -8 681 | -169 154 | -97 520 | -275 355 | -172 549 | -447 904 |
| Other changes | 2 | -15 710 | 5 487 | -10 221 | -4 | -10 225 |
| | | | | | | |
| 31.12.2023 | | | | | | |
| Carried at cost | 87 163 | 1 684 300 | 902 554 | 2 674 017 | 1 483 227 | 4 157 244 |
| Accumulated depreciation | -24 509 | -1 438 957 | -425 691 | -1 889 157 | -1 032 989 | -2 922 146 |
| Residual cost | 62 654 | 245 343 | 476 863 | 784 860 | 450 238 | 1 235 098 |
| | | | | | | |
| Acquisitions and additions | 0 | 151 204 | 7 129 | 158 333 | 6 718 | 165 051 |
| Additions through business combinations | -45 246 | 0 | 0 | -45 246 | 0 | -45 246 |
| Depreciation | -8 172 | -165 597 | -100 723 | -274 492 | -175 669 | -450 161 |
| Reclassifications | -9 234 | 32 164 | | 22 930 | -22 930 | 0 |
| Other changes | -2 | -2 149 | 0 | -2 151 | 0 | -2 151 |
| | | | | | | |
| 31.12.2024 | | | | | | |
| Carried at cost | 32 684 | 1 865 519 | 909 683 | 2 807 886 | 1 467 014 | 4 274 900 |
| Accumulated depreciation | -32 684 | -1 604 554 | -526 414 | -2 163 652 | -1 208 657 | -3 372 309 |
| Residual cost | 0 | 260 965 | 383 269 | 644 234 | 258 357 | 902 591 |

Note 8 Intangible assets

(In Euros)

| | | | | | Total |
|-------------------------------------|--------------------------|-------------------|--|-------------------------------------|------------------|
| | Development expenditures | Computer software | Concessions, patents, licences, trademarks | Unfinished projects and prepayments | |
| 31.12.2022 | | | | | |
| Carried at cost | 262 741 | 0 | 3 387 411 | 99 324 | 3 749 476 |
| Accumulated depreciation | 0 | 0 | -3 081 007 | 0 | -3 081 007 |
| Residual cost | 262 741 | 0 | 306 404 | 99 324 | 668 469 |
| | | | | | |
| Acquisitions and additions | 0 | 808 852 | 52 721 | 0 | 861 573 |
| Depreciation | -52 548 | -90 859 | -133 307 | 0 | -276 714 |
| Reclassifications | 0 | 99 324 | 0 | -99 324 | 0 |
| Other changes | 0 | 0 | -5 513 | 0 | -5 513 |
| | | | | | |
| 31.12.2023 | | | | | |
| Carried at cost | 262 741 | 908 176 | 3 434 487 | 0 | 4 605 404 |
| Accumulated depreciation | -52 548 | -90 859 | -3 214 182 | 0 | -3 357 589 |
| Residual cost | 210 193 | 817 317 | 220 305 | 0 | 1 247 815 |
| | | | | | |
| Acquisitions and additions | 0 | 179 233 | 16 140 | 315 000 | 510 373 |
| Additions via business combinations | -197 056 | -948 154 | -94 | | -1 145 304 |
| Depreciation | -13 137 | -48 396 | -118 187 | 0 | -179 720 |
| | | | | | |
| 31.12.2024 | | | | | |
| Carried at cost | 65 685 | 139 255 | 3 450 533 | 315 000 | 3 970 473 |
| Accumulated depreciation | -65 685 | -139 255 | -3 332 369 | 0 | -3 537 309 |
| Residual cost | 0 | 0 | 118 164 | 315 000 | 433 164 |

Note 9 Payables and prepayments

(In Euros)

| | 31.12.2024 | Allocation by remaining maturity | | Note |
|---------------------------------------|------------------|----------------------------------|---------------|------|
| | | Within 12 months | Over 5 years | |
| Trade payables | 279 810 | 279 810 | 0 | |
| Employee payables | 957 254 | 957 254 | 0 | |
| Tax payables | 905 856 | 905 856 | 0 | 4 |
| Other payables | 385 740 | 368 752 | 16 988 | |
| Interest payables | 16 988 | 0 | 16 988 | |
| Dividend payables | 248 183 | 248 183 | 0 | |
| Other accrued expenses | 120 569 | 120 569 | 0 | |
| Prepayments received | 110 038 | 110 038 | 0 | |
| Other received prepayments | 110 038 | 110 038 | 0 | |
| Total payables and prepayments | 2 638 698 | 2 621 710 | 16 988 | |

| | 31.12.2023 | Allocation by remaining maturity | | Note |
|---------------------------------------|------------------|----------------------------------|--------------|------|
| | | Within 12 months | Over 5 years | |
| Trade payables | 260 542 | 260 542 | 0 | |
| Employee payables | 1 156 937 | 1 156 937 | 0 | |
| Tax payables | 494 101 | 494 101 | 0 | 4 |
| Other payables | 477 239 | 477 239 | 0 | |
| Interest payables | 70 776 | 70 776 | 0 | |
| Dividend payables | 184 220 | 184 220 | 0 | |
| Other accrued expenses | 222 243 | 222 243 | 0 | |
| Prepayments received | 133 926 | 133 926 | 0 | |
| Other received prepayments | 133 926 | 133 926 | 0 | |
| Total payables and prepayments | 2 542 815 | 2 542 815 | | |

Note 10 Loan commitments

(In Euros)

| | 31.12.2024 | Allocation by remaining maturity | | | Interest rate | Base currencies | Due date |
|---------------------------------|------------------|----------------------------------|-------------|----------------|-----------------|-----------------|-----------|
| | | Within 12 months | 1 - 5 years | Over 5 years | | | |
| Non-current loans | | | | | | | |
| | 277 619 | | | 277 619 | muutuv, kuni 8% | EUR | tähtajatu |
| | 90 800 | | | 90 800 | muutuv, kuni 8% | EUR | tähtajatu |
| Non-current loans total | 368 419 | | | 368 419 | | | |
| Loan commitments total | 368 419 | | | 368 419 | | | |
| | | | | | | | |
| | 31.12.2023 | Allocation by remaining maturity | | | Interest rate | Base currencies | Due date |
| | | Within 12 months | 1 - 5 years | Over 5 years | | | |
| Current loans | | | | | | | |
| Loans from a private enterprise | 910 000 | 910 000 | | | 8% | EUR | juuni2024 |
| Loans from private individuals | 120 007 | 120 007 | | | 8% | EUR | juuni2024 |
| Loans from a private enterprise | 80 000 | 80 000 | | | muutuv, kuni 8% | EUR | tähtajatu |
| Loans from private individuals | 188 200 | 188 200 | | | muutuv, kuni 8% | EUR | tähtajatu |
| Current loans total | 1 298 207 | 1 298 207 | | | | | |
| Loan commitments total | 1 298 207 | 1 298 207 | | | | | |

Note 11 Share capital

(In Euros)

| | 31.12.2024 | 31.12.2023 |
|------------------------|------------|------------|
| Share capital | 25 358 | 25 358 |
| Number of shares (pcs) | 2 | 2 |

Note 12 Net sales

(In Euros)

| | 2024 | 2023 |
|--|-------------------|-------------------|
| Net sales by geographical location | | |
| Net sales in European Union | | |
| Estonia | 9 543 591 | 8 201 588 |
| Other European Union net sales | 10 573 240 | 9 275 210 |
| Total net sales in European Union | 20 116 831 | 17 476 798 |
| Net sales outside of European Union | | |
| Other net sales outside of European Union | 2 528 826 | 2 898 010 |
| Total net sales outside of European Union | 2 528 826 | 2 898 010 |
| Total net sales | 22 645 657 | 20 374 808 |
| Net sales by operating activities | | |
| Legal services | 19 102 232 | 17 444 739 |
| Operating lease income | 673 949 | 622 199 |
| Other | 2 869 476 | 2 307 870 |
| Total net sales | 22 645 657 | 20 374 808 |

Note 13 Other operating income

(In Euros)

| | 2024 | 2023 |
|---------------------------------------|---------------|----------------|
| Revenue from grants | 0 | 211 372 |
| Profit from exchange rate differences | 10 648 | 4 036 |
| Other | 7 014 | 14 698 |
| Total other operating income | 17 662 | 230 106 |

Note 14 Goods, raw materials and services

(In Euros)

| | 2024 | 2023 |
|--|-------------------|-------------------|
| Services purchased for resale | -989 628 | -840 222 |
| Leases | -673 949 | -622 199 |
| Other | -346 960 | -260 260 |
| Total goods, raw materials and services | -2 010 537 | -1 722 681 |

Note 15 Miscellaneous operating expenses

(In Euros)

| | 2024 | 2023 |
|---|-------------------|-------------------|
| Leases | -462 210 | -483 982 |
| Miscellaneous office expenses | -483 658 | -498 749 |
| Exploration and development expense | -1 280 915 | -1 012 761 |
| Travel expense | -287 005 | -281 648 |
| Training expense | -152 725 | -105 198 |
| State and local taxes | -164 577 | -82 154 |
| Allowance for doubtful receivables | -195 254 | -199 117 |
| Other | -2 191 981 | -1 744 955 |
| Total miscellaneous operating expenses | -5 218 325 | -4 408 564 |

Note 16 Operating lease

(In Euros)

Accounting entity as lessor

| | 2024 | 2023 |
|------------------------|---------|---------|
| Operating lease income | 673 949 | 622 199 |

Accounting entity as lessee

| | 2024 | 2023 |
|--|------------|------------|
| Operating lease expenses | -1 136 160 | -1 106 181 |
| Future lease expense under non-cancellable lease contracts | | |
| | 31.12.2024 | 31.12.2023 |
| Within 12 months | 1 199 874 | 1 169 386 |
| 1 - 5 years | 4 455 276 | 4 510 557 |
| Over 5 years | 513 504 | 772 862 |

Note 17 Labor expense

(In Euros)

LABOR EXPENSE OF ADVOKAADIBÜROO SORAINEN OÜ (non-consolidated financial results of parent company)

Wage and salary expense: 4 230 506 EUR (2024); 3 511 359 EUR (2023)

Social security taxes: 1 417 371 EUR (2024); 1 206 523 EUR (2023)

Total labor expense: 5 647 877 EUR (2024); 4 717 882 EUR (2023)

Average number of employees in full-time equivalent units: 90 (2024); 85 (2023).

The stated figures do not include the number and fees of the executive management (note 20).

CONSOLIDATED LABOR EXPENSE

As of 31.12.2024, the Group together with the parent company consists of the subsidiaries ASLO Konsultatsioonid OÜ, UAB SLOV SERVICES, SIA SLOR, and Crespect Investors Syndicate OÜ.

The total consolidated labor expense was the following: 8 815 464 (2024); 9 450 284 EUR (2023).

Average number of employees in full-time equivalent units: 181 (2024); 177 (2023).

Note 18 Income tax

(In Euros)

| Income tax expense components | 2024 | | 2023 | |
|-------------------------------|------------------|--------------------|------------------|--------------------|
| | Taxable amount | Income tax expense | Taxable amount | Income tax expense |
| Declared dividends | 4 700 000 | 765 116 | 4 720 000 | 882 305 |
| Total | 4 700 000 | 765 116 | 4 720 000 | 882 305 |

Note 19 Contingent liabilities and assets

(In Euros)

| | 31.12.2024 | 31.12.2023 |
|---|-------------------|-------------------|
| Contingent liabilities | | |
| Distributable dividends | 8 028 312 | 8 364 800 |
| Income tax liability on distributable dividends | 2 264 396 | 1 741 273 |
| Total contingent liabilities | 10 292 708 | 10 106 073 |

Note 20 Related parties

(In Euros)

Related party balances according to groups

| SHORT TERM | 31.12.2024 | 31.12.2023 | Note |
|---|------------|------------|------|
| Receivables and prepayments | | | |
| Associates | 489 | 0 | |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 2 524 318 | 2 224 802 | |

| | | | |
|---|------------------|------------------|------|
| Total receivables and prepayments | 2 524 807 | 2 224 802 | |
| Loan commitments | | | |
| Other entities belonging into same consolidation group | 0 | 892 290 | 9,10 |
| Total loan commitments | 0 | 892 290 | |
| Payables and prepayments | | | |
| Associates | 32 940 | 0 | |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 6 181 | 50 271 | |
| Total payables and prepayments | 39 121 | 50 271 | |

| | | | |
|--|-------------------|-------------------|-------------|
| LONG TERM | 31.12.2024 | 31.12.2023 | Note |
| Loan commitments | | | |
| Other entities belonging into same consolidation group | 137 434 | 0 | 10 |
| Total loan commitments | 137 434 | 0 | |

| SOLD | 2024 | 2023 |
|---|------------------|------------------|
| | Services | Services |
| Associates | 10 227 | 0 |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 7 496 507 | 6 200 451 |
| Total sold | 7 506 734 | 6 200 451 |

| BOUGHT | 2024 | 2023 |
|---|------------------|-----------------|
| | Services | Services |
| Associates | 243 000 | 0 |
| Management and higher supervisory body and individuals with material ownership interest and material influence of management and higher | 1 365 798 | 845 481 |
| Total bought | 1 608 798 | 845 481 |

| | | |
|---|-------------|-------------|
| Remuneration and other significant benefits calculated for members of management and highest supervisory body | | |
| | 2024 | 2023 |
| Remuneration | 391 779 | 382 055 |

Note 21 Non consolidated statement of financial position

(In Euros)

| | 31.12.2024 | 31.12.2023 |
|-------------------------------------|-------------------|-------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 3 718 236 | 3 743 702 |
| Receivables and prepayments | 6 989 237 | 5 899 280 |
| Total current assets | 10 707 473 | 9 642 982 |
| Non-current assets | | |
| Financial investments | 691 771 | 699 751 |
| Receivables and prepayments | 81 657 | 81 657 |
| Property, plant and equipment | 339 066 | 438 627 |
| Intangible assets | 334 863 | 65 063 |
| Total non-current assets | 1 447 357 | 1 285 098 |
| Total assets | 12 154 830 | 10 928 080 |
| Liabilities and equity | | |
| Liabilities | | |
| Current liabilities | | |
| Payables and prepayments | 2 181 020 | 1 737 182 |
| Total current liabilities | 2 181 020 | 1 737 182 |
| Total liabilities | 2 181 020 | 1 737 182 |
| Equity | | |
| Issued capital | 25 358 | 25 358 |
| Statutory reserve capital | 0 | 2 556 |
| Retained earnings (loss) | 4 465 541 | 4 680 119 |
| Annual period profit (loss) | 5 482 911 | 4 482 865 |
| Total equity | 9 973 810 | 9 190 898 |
| Total liabilities and equity | 12 154 830 | 10 928 080 |

Note 22 Non consolidated income statement

(In Euros)

| | 2024 | 2023 |
|---|------------------|------------------|
| Revenue | 17 897 762 | 15 063 617 |
| Other income | 15 969 | 5 146 |
| Raw materials and consumables used | -549 302 | -465 430 |
| Other operating expense | -4 798 836 | -3 808 045 |
| Employee expense | -6 168 942 | -5 225 903 |
| Depreciation and impairment loss (reversal) | -210 508 | -233 665 |
| Other expense | -292 456 | -39 944 |
| Total operating profit (loss) | 5 893 687 | 5 295 776 |
| Other financial income and expense | 354 340 | 69 394 |
| Profit (loss) before tax | 6 248 027 | 5 365 170 |
| Income tax expense | -765 116 | -882 305 |
| Annual period profit (loss) | 5 482 911 | 4 482 865 |

Note 23 Non consolidated statement of cash flows

(In Euros)

| | 2024 | 2023 |
|--|-------------------|-------------------|
| Cash flows from operating activities | | |
| Operating profit (loss) | 5 893 687 | 5 295 776 |
| Adjustments | | |
| Depreciation and impairment loss (reversal) | 210 508 | 233 665 |
| Total adjustments | 210 508 | 233 665 |
| Changes in receivables and prepayments related to operating activities | -1 015 644 | -566 431 |
| Changes in payables and prepayments related to operating activities | 416 839 | -167 453 |
| Total cash flows from operating activities | 5 505 390 | 4 795 557 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment and intangible assets | -353 748 | -55 063 |
| Loans given | -5 100 | -8 500 |
| Repayments of loans given | 4 850 | 10 455 |
| Interest received | 68 261 | 54 898 |
| Dividends received | 200 000 | 36 617 |
| Total cash flows from investing activities | -85 737 | 38 407 |
| Cash flows from financing activities | | |
| Repayments of loans received | 0 | -491 982 |
| Dividends paid | -4 636 037 | -4 535 780 |
| Income tax refund (paid) | -809 082 | -836 250 |
| Total cash flows from financing activities | -5 445 119 | -5 864 012 |
| Total cash flows | -25 466 | -1 030 048 |
| Cash and cash equivalents at beginning of period | 3 743 702 | 4 773 750 |
| Change in cash and cash equivalents | -25 466 | -1 030 048 |
| Cash and cash equivalents at end of period | 3 718 236 | 3 743 702 |

Note 24 Non consolidated statement of changes in equity

(In Euros)

| | | | | Total |
|---|----------------|---------------------------|--------------------------|-------------------|
| | Issued capital | Statutory reserve capital | Retained earnings (loss) | |
| 31.12.2022 | 25 358 | 2 556 | 9 400 119 | 9 428 033 |
| Annual period profit (loss) | 0 | 0 | 4 482 865 | 4 482 865 |
| Declared dividends | 0 | 0 | -4 720 000 | -4 720 000 |
| 31.12.2023 | 25 358 | 2 556 | 9 162 984 | 9 190 898 |
| Governing and material influence ownership interest value of financial position | 0 | 0 | -699 753 | -699 753 |
| Governing and material influence on the value Of holdings under the equity method | 0 | 0 | 1 642 841 | 1 642 841 |
| Restated non consolidated equity 31.12.2023 | 25 358 | 2 556 | 10 106 072 | 10 133 986 |
| Annual period profit (loss) | 0 | 0 | 5 482 912 | 5 482 912 |
| Declared dividends | 0 | 0 | -4 700 000 | -4 700 000 |
| Changes in reserves | | -2 556 | 2 556 | 0 |
| 31.12.2024 | 25 358 | 0 | 9 948 452 | 9 973 810 |
| Governing and material influence ownership interest value of financial position | 0 | 0 | -257 818 | -257 818 |
| Governing and material influence on the value Of holdings under the equity method | 0 | 0 | 602 074 | 602 074 |
| Restated non consolidated equity 31.12.2024 | 25 358 | 0 | 10 292 708 | 10 318 066 |